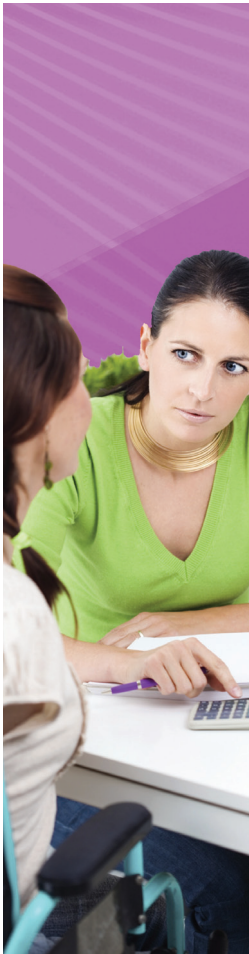


# Broadspire Care Management

## Disability Advocacy Services



### **MARKET OPPORTUNITY**

There is an increasing need for care managers with expertise in government benefits and the benefits application process, particularly with the Social Security Administration (SSA). For example, individuals with an adult disabled child, who intend to submit an application for Supplemental Security Income (SSI), allowing them to apply for Medicaid, face enormous challenges. Even otherwise well informed, knowledgeable individuals find the SSA application process confusing, frustrating and at times, ambiguous.

Similarly, legal representatives attempting to verify a client's eligibility for future government benefits report comparable experiences. Attorney representatives and non-attorney advocates do not always fully understand the complexity of the applicant's unique case details or have the resources to fully explore the issues involved. Even divorce lawyers attempting to draft settlement agreements are unprepared when it is necessary to include support for a disabled child and are unaware of the effect of such an agreement on the child's government benefits.

### **BROADSPIRE CARE MANAGEMENT (BCM) SOLUTION**

Broadspire's Care Managers have internal expertise regarding government benefits and benefits applications. With existing resources whose knowledge base includes expertise in Medicaid and Social Security, we are able to support representatives applying for benefits on behalf of individuals with disabling conditions. Individuals, family members and trusted professional advisors can have access to onsite expertise regarding numerous benefit programs, including Medicaid, SSI,

SSDI and other federal, state and community benefit programs. Services provided will be a combination of telephonic screening, computer-based research and onsite support.

### **PROCESS**

Once the referral for BCM Disability Advocacy Services is received, a BCM Specialist will be assigned and will begin the process.

1. A care manager will contact the client representative and complete a telephone screening. A registered nurse, master's level counselor or vocational counselor will ascertain client status, demographic information, medical condition, employment status, benefit goals and any history regarding benefit application. During the telephone screening, the care manager will schedule an onsite appointment to complete the benefits application forms.
2. Broadspire Care Management will meet with the client to complete the application forms, assist in collecting required supporting documentation and schedule the appointment with SSA or other relevant agency.
3. A care manager will also attend the SSA or other agency meeting with the client.

### **PRICING**

All Disability Advocacy Services will be delivered at an hourly rate of \$150 per hour, plus expenses.

For more information on Broadspire Disability Advocacy Services, please call:

Broadspire Care Management  
1-800-352-7359  
[www.broadspirecaremanagement.com](http://www.broadspirecaremanagement.com)